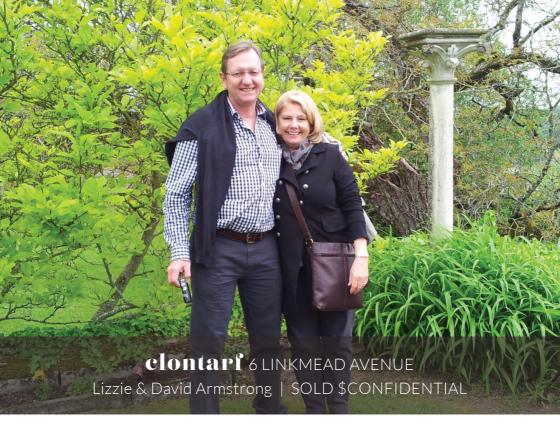


## TESTIMONIAL



"Not only have we sold for an excellent price, but the process was surprisingly seamless. This was only made possible through the effort from Hugo and Luljeta of Team Etch."

It was through a chance meeting a few months ago that we have recently come to sell our family home. Not only have we sold for an excellent price, but the process was surprisingly seamless. This was only made possible through the effort Hugo and Luljeta of Team Etch. They worked so hard to present our home at its best, to protect us every step of the way and support us with any changes that had to be made and applying attention to detail that was simply second to none.



We had been in our family home for 35 years and it had been previously owned by parents, so held in the same family for over 50 years. it was a big decision to sell and to find ourselves throughout the entire sales process with such care and consideration was quite honestly extraordinary.



Any early expectations of how difficult this would be for us, were quickly allayed when we found questions were answered, promises fulfilled and fears quelled. In fact the entire few months have been rewarding in many ways, not the least of which, we are handing our home over to a beautiful family who love it.



"For every question the team at Etch had the answers and all the right resources at their fingertips. Promises were fulfilled and fears were quelled."

Creating a 'win win' situation is often difficult but with this sale we can truthfully say that Hugo and Luljeta have excelled. We walk away from a home with a very long family association feeling positive and confident in the final result. We just cannot thank Hugo and Luljeta enough! We do not he sitate in recommending Etch Real Estate to anyone looking to sell their family home in the future.

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