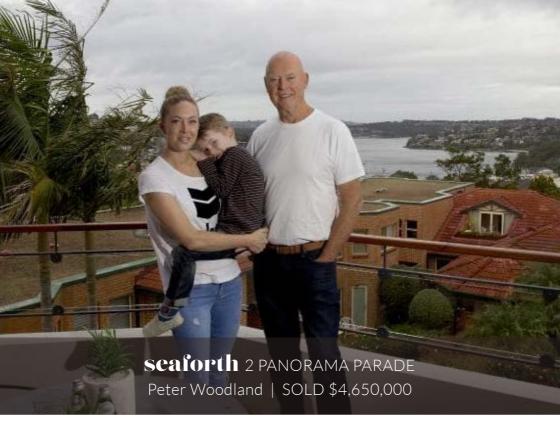


## TESTIMONIAL



"I can recommend Etch Real Estate with the same confidence that I have in giving them three more homes to sell in a boutique development I've recently completed."

"Although I've had a number of dealings with real estate agents over the years I thought I'd be in capable hands when it came time to sell the family home of many years. After listing with more familiar names in the industry my home remained unsold, so it became obvious that things weren't as clear as first assumed. I'd heard of Etch Real Estate but I was a little hesitant with using a boutique agencies that I felt might not have the same recognition or reach.

From the get-go, Hugo and Luljeta were energetic and very clever with all their guidance. They challenged the traditional model of industry complacency, they challenged me as the vendor to best prepare the home for presentation and as necessary challenged the buyer to appreciate the features and benefits of the property.

We prepared the home for relaunch and within days they were bringing back people for second viewings and more importantly issuing Contracts. I happened to be travelling the first week of the campaign but I was kept abreast of every movement and can report that they had my home SOLD within 9-days, in what is otherwise a somewhat lackluster market.

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"Simply they 'got the job done' without any headaches or excuses. They succeeded where others repeatedly had failed."

I can recommend Etch Real Estate with the same confidence that I have in giving them three more homes to sell in a boutique development I've recently completed. I believe them to be hardworking but most of all very professional in the manner they conducted the sales process. Simply they 'got the job done' without any headaches or excuses. They succeeded where others repeatedly had failed."

SEAFORTH 2 PANORAMA PARADE Peter Woodwood | SOLD \$4,650,000

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