



TESTIMONIAL



**manly** 13/36 OSBORNE ROAD  
Kristina Curtis | SOLD \$2,050,000

**“I met Hugo and Lu via Facebook through a mutual friend. From the first moment we met, Hugo exuded a warm and welcoming personality. He was extremely knowledgeable and confident in his ability to sell my unit and had great ideas.”**

Thank you Hugo and Lu. You were amazing at selling my unit! I had listed my unit for sale and chose to use a mainstream realtor. After running an 8 weeks campaign, I realised that the sale would not occur and that perhaps I needed to think outside the box.

I met Hugo and Lu via Facebook through a mutual friend. From the first moment we met, Hugo exuded a warm and welcoming personality. He was extremely knowledgeable and confident in his ability to sell my unit and had great ideas on how to focus the marketing to the target audience and use social media to



**“Although I hadn’t heard of their agency before, I could see from recent sales that they were competent and skilled at real estate sales.”**

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amplify the message. Although I hadn’t heard of their agency before, I could see from recent sales that they were competent and skilled at real estate sales. I chose to move away from using a mainstream realtor and took a chance on Etch Real Estate.

From day one Hugo and Lu worked to over-deliver on every promise. From the photos to the video, the open house atmosphere, to the communication with myself regarding each engaged buyer, they were always on the ball. Hugo and Lu SOLD my home in 3 weeks and for a price I am very happy with.



**“They get the job done in a manner that has the potential to make a significant difference to the real estate industry.”**

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I would recommend Etch Real Estate to anyone looking for a boutique real estate that is both willing to dig deep and professionally market their home. They get the job done in a manner that has the potential to make a significant difference to the real estate industry.

I am very pleased I chose Etch Real Estate!

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*National Real Estate Awards Finalists*

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